

## BEHAVOIRIST SERVICES

Proposals were received on August 18, 2011 for Behaviorist Services for the Cherry Hill Board of Education. Those proposals were evaluated on the basis of Technical Specs, Experience and Ability, Management criteria and Cost. A three member team evaluated five proposals independently and their results were compiled into one comprehensive tabulation shown below. It is the recommendation of this team that an award be made at the Board of Education's meeting on September 13, 2011 to award multiple contracts to Eden, Interactive Kids and Building Blocks. Of the five proposals received, these three offered the best value to the District.

# SCORING SHEET EXTRAORDINARY BEHAVIOR SERVICES COMPETITIVE CONTRACT

### RFP SCORING SHEET: EXTRAORDINARY BEHAVIOR SERVICES

Grade on each line cannot exceed 10

CATEGORY	Weight (Pct)	Highest Possible Grade	Highest Possible Grade weighted	EDEN		Interactive kids		NBN		Bret DiNovi		Clarity					
				Grade		Grade		Grade		Grade		Grade		Grade			
				Grade	X	Grade	X	Grade	X	Grade	X	Grade	X	Grade	X	Grade	X
				1-10	Weight	1-10	Weight	1-10	Weight	1-10	Weight	1-10	Weight	1-10	Weight	1-10	Weight
A Technical Specs	20	10	200	10	200	10	200	10	200	6	120	10	200		0		
B Experience and Ability	45	10	450	10	450	10	450	10	450	10	450	8	360		0		
C Management Criteria	20	10	200	10	200	10	200	9	180	10	200	10	200		0		
D Cost	15	10	150	10	150	8	120	10	150	10	150	2	30		0		
<b>Total</b>	<b>100</b>		<b>1000</b>	<b>1000</b>		<b>970</b>		<b>980</b>		<b>920</b>		<b>790</b>		<b>0</b>			

- **Technical Specifications:** The Proposer's general approach and plans in meeting the requirements of this RFP; understanding of scope of work to be performed.
- **Experience and Ability:** The Proposer's ability to meet minimum requirements and documented experience in successfully completing contracts of a similar size and scope to those required by this RFP; qualifications and experience of the professionals who will provide the services.
- **Management Criteria:** The qualifications and experience of the Proposer's management, supervisory or other key personnel assigned to the contract, with emphasis on documented experience in successfully completing work on contracts of similar size and scope to those required by this RFP.
- **Cost Criteria:** The Proposer's Cost Proposal. The proposal shall identify whether clerical and other overhead costs, including but not limited to travel costs, are included in the quoted hourly rate or if they will be billed separately or not at all.

